



Grey Market & Counterfeit Products

#GreyMarketAwareness

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Life Is On

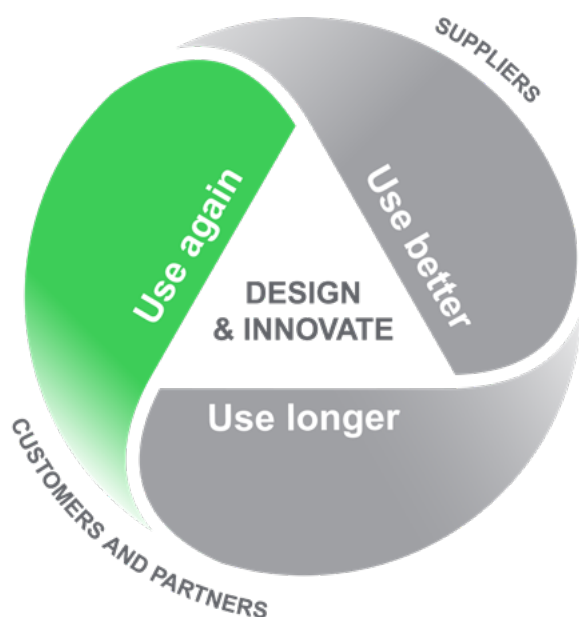
Schneider
Electric



Risk of grey market products

Schneider Electric takes the integrity of its distribution network seriously to ensure product authenticity, safety, and warranty compliance. Products sold outside of authorised channels are not covered by Schneider Electric warranties, and their use will void warranties on associated systems or assemblies.

Grey market products may not meet UK regulatory standards or Schneider Electric's internal compliance requirements. This can pose significant safety risks and potential liability for both your company and any end users.



Legal implications

As you are aware, Authorised Distributors have access to Schneider Electric technical expertise, product application specialists, technical support, warranty, and consultancy support, along with a legal obligation to supply safe electrical goods to customers.

Schneider Electric does not expect its Authorised Partners to resell products to unauthorised distributors or resellers and, more importantly, from purchasing Schneider Electric products from unauthorised resellers. This is to eliminate the opportunity for counterfeit and sub-standard products to enter the authorised distribution channel.

If an Authorised Partner is found to be purchasing any Schneider products from an unauthorised source, Schneider Electric reserves the right to terminate the franchise immediately, suspend future payments and seek financial compensation for any amounts paid by Schneider Electric due to the violation of the Agreement.



Grey market products may not meet UK regulatory standards or Schneider Electric's internal compliance requirements.



Warranty

Schneider Electric will not warrant products sold through and purchased from an unauthorised reseller. In addition, installation of components obtained from an unauthorised source will void the warranty on any Schneider Electric assembly and/or system that the components are installed in.

For example, in the case of circuit breakers, this will void the warranty of the switchgear, panelboard, load centre, motor control centre, or any other assembly into which the circuit breaker was installed.

Authorised
Distributor

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We urge you to ensure that all Schneider Electric products are procured through authorised channels only. Purchasing products from an unauthorised reseller may appear to save some money in the short term, however, prudent business practices suggest that when dealing with electrical safety, it makes sense to purchase products through channels that guarantee new, genuine, compliant, and fully warranted products.



For a continuously updated list of Schneider Electric Authorised Distributors, System Integrators, IT Resellers, Catalogue Distributors, and Retail Locations, please visit the "Where to Buy" section on: www.se.com

For more information, please visit :



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